Recent Internship Employers

AECOM
AeroVironment
Allergan
Alliance HealthCare
Amazon
Apple
ARRIS
AT&T
Autodesk
Badger Maps
Beckman Coulter
Blizzard Entertainment
Broadcom
Brocade
Capital Group
Cisco
Corelogic
Cox Automotive
Dell Software
Deloitte
Digital Offering
DIRECTV
Dish Digital
Education Pioneers
Edwards Lifesciences
EMC Corporation
Ericsson
Eureka Capital
Experian
Gallup
Google
HireRight
Holman Capital
Honeywell
Hyundai Capital
IBM
Ingram Micro
Kareo
Kia
Liberty Mutual Group
Life Technologies
Madiba
Mattel
Mazda
Medtronic
Merrill Lynch
Micron Technology
Microsemi
Microsoft
NBC Universal
NetApp
Niagara Bottling
Novatel Wireless
Oakley
Oracle
Pacific Dental Services
Pacific Life
Parallax Capital
PayPal
Plantronics
PricewaterhouseCoopers
ROTH Capital
Samsung
Spectrum Brands
Spireon
Steadfast Companies
Stream Realty
SunPower
Taco Bell
Telogis
The Walt Disney Company
T-Mobile
Toyota
Union Bank
VeriFone
Viasat
Village Capital
Warner Brothers
Western Digital
Yahoo!

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CONSULTING – Deloitte Consulting
Assessed issues and directed logistics to streamline on site client interaction. Software defects were evaluated for project teams to ensure accurate interpretations and resolutions for clients according to complex software specifications.

FINANCE – Cisco Systems
Created financial models for retailer and distributor sales plans that included the impact of transacting in US dollars versus local currency for several international locations. The results were used by management for fiscal year spending targets and business model reevaluation.

HUMAN RESOURCES – Amgen
Developed and implemented a leadership summit in which management teams discussed strategy, leadership expectations, and performance management; process improvement recommendations were provided to Operations leadership.

MARKETING – Mattel
Managed marketing and retail presence and identified and groomed top MBA talent for future full-time recruitment needs.

STRATEGY – Abbott Labs
Researched and identified near billion dollar growth opportunities and recommended to C-level leadership a strategy to increase market shares by 10% in China and India.

Do Students Receive Course Credit for an Internship? Can Internships be Non-Paid?
Internships are an optional component of the MBA experience and course credit is not required. Students may earn academic credit through directed research if approved by a faculty member. Recent Federal and State Advisories regarding the Fair Labor Standards Act (FLSA) suggest that the level of skill and contribution that MBA interns provide to for-profit organizations may require them to be compensated for their work. For further details, check with your Human Resources department or visit dol.gov/whd/regs/compliance/whdfs71.pdf.

The following six criteria must be applied when making this determination:
1. The internship, even though it includes actual operation of the facilities of the employer, is similar to training which would be given in an educational environment;
2. The internship experience is for the benefit of the intern;
3. The intern does not displace regular employees, but works under close supervision of existing staff;
4. The employer that provides the training derives no immediate advantage from the activities of the intern; and
5. The intern is not necessarily entitled to a job at the conclusion of the internship; and
6. The employer and the intern understand that the intern is not entitled to wages for the time spent in the internship.

When Should I Start Recruiting Summer Interns?
The Merage School MBA Career Center welcomes internship opportunities throughout the year. However, most recruitment for summer positions begins in January and continues through May. Students can work full-time during the summer and up to 20 hours per week during the second year of their program. Generally, the earlier the recruitment process starts, the greater the applicant pool.
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How do MBA Internships Differ from Undergraduate Internships?
One important difference between an undergraduate internship and one requiring an MBA is the level of performance expected by employers. Merage School MBAs average five years of work experience and have completed a year of graduate-level study in leading edge business practices. They bring a high level of knowledge, life experience, and skill to their work. MBA interns are resourceful – they ask questions, identify crucial issues, and solve problems. They complete projects with a minimum of training or direction.

What are the Salary Expectations of an MBA Intern?
The average pay for Merage School MBAs has been approximately $28.00 per hour. Salaries have ranged from $18-$65 per hour depending on the intern’s experience and the project requirements. The employer and the intern negotiate the rate of pay together.

How do Employers Benefit from Hiring an MBA Intern?
- Access to professionals with updated skills and knowledge to perform projects that you may not have the staff or time to complete.
- Identify and groom top MBA talent for future full-time recruitment needs.
- Raise the company’s profile among MBA candidates, the University, and the business community.

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2. The internship experience is for the benefit of the intern;
3. The intern does not displace regular employees, but works under close supervision of existing staff;
4. The employer that provides the training derives no immediate advantage from the activities of the intern; and on occasion its operations may actually be impeded;
5. The intern is not necessarily entitled to a job at the conclusion of the internship; and
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What Is An MBA Internship?
- a full-time summer job
- a part-time job during the school year
- a project (short or long)
- a training program for future employees

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HUMAN RESOURCES – Amgen
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MARKETING – Mattel
Managed marketing and retail presence and participated in the development of P&L’s, Line Lists, and MO’s for several of Mattel’s collector brands.

STRATEGY – Abbott Labs
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Broadcom
Brocade
Capital Group
Cisco
CoreLogic
Cox Automotive
Dell Software
Deloitte
Digital Offering
DIRECTV
Dish Digital
Education Pioneers
Edwards Lifesciences
EMC Corporation
Ericsson
Eureka Capital
Experian
Gallup
Google
HireRight
Holman Capital
Honeywell
Hyundai Capital
IBM
Ingram Micro
Kareo
Kia
Liberty Mutual Group
Life Technologies
Madiba
Mattel
Mazda
Medtronic
Merrill Lynch
Micron Technology
Microsemi
Microsoft
NBC Universal
NetApp
Niagara Bottling
Novatel Wireless
Oakley
Oracle
Pacific Dental Services
Pacific Life
Parallax Capital
PayPal
Plantronics
PricewaterhouseCoopers
ROTH Capital
Samsung
Spectrum Brands
Spireon
Steadfast Companies
Stream Realty
SunPower
Taco Bell
Telogis
The Walt Disney Company
T-Mobile
Union Bank
VeriFone
Viasat
Village Capital
Warner Brothers
Western Digital
Yahoo!

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Capital Group
Cisco
Corelogic
Cox Automotive
Dell Software
Deloitte
Digital Offering
DIRECTV
Dish Digital
Education Pioneers
Edwards Lifesciences
EMC Corporation
Ericsson
Eureka Capital
Experian
Gallup
Google
HireRight
Holman Capital
Honeywell
Hyundai Capital
IBM
Ingram Micro
Kareo
Kia
Liberty Mutual Group
Life Technologies
Madiba
Mattel
Mazda
Medtronic
Merrill Lynch
Micron Technology
Microsemi
Microsoft
NBC Universal
NetApp
Niagara Bottling
Novatel Wireless
Oakley
Oracle
Pacific Dental Services
Pacific Life
Parallax Capital
PayPal
Plantronics
PricewaterhouseCoopers
ROTH Capital
Samsung
Spectrum Brands
Sprint
Steadfast Companies
SunNetwork
SunPower
Taco Bell
Telogis
The Walt Disney Company
T-Mobile
Toyota
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